



Budget Demands

Lack of Resources

No Time

Need for Expertise

Rapid Technology Changes



**PRAESES**<sup>®</sup>  
*Correctional Services Division*

Protecting Your Inmate Services

# Praeses Correctional Services Division

*Collaborating with sheriffs, states, and correctional organizations nationwide, we dedicate our subject matter expertise, comprised of over 125 years of experience and knowledge, to help support and meet critical needs through numerous essential services. The result – our clients can focus on their primary goal of operating a correctional facility and department while saving time and money.*

## Strategy, Operations, and Areas of Focus

*Our Correctional Services Division offers a comprehensive approach to help solve your toughest and most complex problems. We do this by executing tested strategies combined with extensive industry knowledge, rigorous analysis, and insight to enable our clients to make confident decisions with progressive action*



### *Inmate Communications*

As technologies advance and merge, regulatory pressures increase, and demands on inmate communication grow, Praeses works alongside its clients to provide industry insight, RFP and contract consulting, and ongoing oversight to assist correctional facilities in achieving balance between various communication technologies, compliant rate and fee structures, and accurate recoupment of facility costs.



### *Jail Management*

Correctional booking processes are rapidly changing with evolving law and governance revisions. Because every facility is unique, Praeses tailors each client's initiatives to meet their respective scope. By guiding your correctional facilities staff with the support they need, we drive transformation and improve productivity, streamlining your business operations which results in a jail management system that fits your needs.



### *Food Services*

Building on its extensive communications capabilities, Praeses has expanded its focus to include correctional food services management. Our experience in consulting, contract management, vendor procurement and oversight provides its clients with an enhanced RFP process — maximizing cost savings.



### *Commissary Services*

Praeses provides professional consulting services including vendor compliance, ongoing vendor management, transaction validation and reconciliation, and day-to-day management of services. Praeses helps your facility achieve maximum efficiencies and cost savings, while ensuring the accuracy of pricing and reported revenues.

# Services

## *Consulting*

Our experienced team works diligently with you to understand your unique needs, functional requirements, and any factors affecting your agency's environment. We can create and manage your RFP and offer support as a technology and industry expert while assisting you with creating responses to written questions received from providers. Praeses does not make decisions for your agency — we provide you with facts to ensure you can confidently make educated and informed decisions. We deliver solutions based on your requests rather than telling you how to run your agency. Most correctional agencies only write an RFP or contract every 3-5 years, Praeses assists with numerous RFPs or contracts every month!

## *Management*

We provide our clients with a dedicated team to manage or support the management of your daily operation issues and concerns. Our dedicated team would handle assisting with general public, facility and inmate inquiries, preparing investigative and trend reports, and coordinating and monitoring vendor technicians to resolve reported service issues. We also handle managing system upgrades, vendor transitions, and implementations, researching industry trends and regulations, monitoring monthly-generated revenue/costs and service quality, and resolving vendor contract issues (timely reporting, revenue share payments, invoices validation of rates and fees, etc.) and more.

## *Reconciliation*

Praeses uniquely utilizes internally developed, proprietary software and proven methods to fully evaluate the accuracy of rates, fees, revenue share, and invoices. We perform reconciliation on both an ongoing and historical basis to validate that our clients are receiving and have received accurate reports, payments, and invoices from their provider(s). Through this process, Praeses has identified and collected over \$10 million in earned but unpaid funds on behalf of our clients.

# Independent and Objective

Praeses is truly an independent and objective management company. We do not provide software, equipment, or carry inmate telephone calls. As a result, Praeses is impartial in all consulting, management, compliance, and reconciliation services. Preferences or ties, direct or indirect, to any supplier of any outside vendor does not exist within our contractual arrangements, management, or ownership. This allows Praeses to provide its services to its client base in a manner that delivers total company consistency and objectivity for our customers.



## *Industry Analytics*

By having a national presence and working with nearly 300 correctional facilities across the United States, we are in the forefront of changes and improvements within the correctional industry. Praeses conducts regular technology meetings with a variety of service providers and shares its acquired knowledge and findings, as applicable, across our client base — leading to informed, proactive decisions by our clients and ultimately an improved environment. We also make strategic recommendations based on what is happening across the industry. If Praeses finds an anomaly or develops a strategy that enhances your environment at a particular site, Praeses advises other clients that would also benefit.

## *Additional Services*

The correctional industry is a complex, rapidly changing environment. As the largest and only known independent corrections consulting, management, and reconciliation firm in the country, Praeses is positioned to offer unrivaled market knowledge to its clients in the corrections industry including:

- Video visitation
- Inmate e-messaging
- Inmate kiosk services and applications
- Health care
- Grant research/writing
- Inmate voicemail

## *What Clients Are Saying*

*"... we feel much more aware and secure having Praeses on board..."*

*"... Praeses' staff has always been responsive to our requests and professional in their service..."*

*"Praeses takes the stress and worry out of our procurement and contract monitoring processes."*

*"... goes above and beyond on keeping us informed with the latest trends and changes in the correctional industry."*

*"... they are a valued team partner and team member..."*



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